



India Week Hamburg 2015:

Doing Business with India: Impact of the new investment policy “Make in India!”

Time: Tuesday, November 3, 2015, 9:00-16:00 hrs
Venue: Hamburg Chamber of Commerce, Plenarsaal
Language: English/German

Moderation: Dirk Matter, Director, Indo-German Chamber of Commerce

- 9:00 hrs **Welcome addresses**
Dr. Hans Fabian Kruse, Chairman of the Foreign Trade Committee and Member of the General Assembly, Hamburg Chamber of Commerce
Wolfgang Schmidt, State Secretary, Senate Chancellery, Free and Hanseatic City of Hamburg
Dr. Harsh Vardhan, Hon'ble Union Minister for Science & Technology & Earth Sciences (tbc)
H.E. Vijay Gokhale, Ambassador of India to Germany
- 9:30 hrs **India's new investment policy: „Make in India“**
P. S. Gangadhar, First Secretary (E&C), Embassy of India
- 10:15 hrs **Overview: What's in the new investment policy for key sectors of Hamburg's economy?**
Peter Deubet, Deputy Director General, Indo-German Chamber of Commerce
- 10:45 hrs **Coffee break**
- 11:15 hrs **Opportunities for German companies for partnering with Indian companies under the 'Make in India' initiative**
Dr. Jens Henkner, Managing Director, Suzlon Energy Gmbh, Representative of Confederation of Indian Industry (CII)
- 11:45 hrs **Law and taxes – current developments in the context of economic reforms and industrialisation policy**
Saloni Jhaveri, Director, SKP Group
- 12:15 hrs **Company experience: Doing business with India**
Dr. Christian Flach, Chief Executive Officer, Marquard & Bahls AG
- 12:45 hrs **Lunch break**



- 13:45 hrs **Product adaptation and development: How does the new investment policy support R&D activities?**
Dr. Rajnish Tiwari, Chairman of German Indian Round Table (GIRT) Hamburg Chapter and Senior Research Fellow, TUHH
- 14:15 hrs **Investing in India: Company experience in manufacturing**
Kurt Jürgen Plötner, Director Global Product Sales & Marketing, STULZ GmbH
- 14:45 hrs **Panel discussion: Is “Make in India” a game changer for foreign investors?**
Moderation: Klaus Maier (Maier+Vidorno GmbH)
Panelists:
- P.S. Gangadhar, First Secretary (E&C), Embassy of India, Berlin
 - Klaus D. Köhler, Export Manager, Worlée Chemie GmbH
 - Dr. Jens Henkner, Managing Director, Suzlon Energy GmbH
 - Kurt Jürgen Plötner, Director Global Product Sales & Marketing, STULZ GmbH
 - Panagiotis Poligenis, Associate Partner, Lufthansa Consulting GmbH
 - Kamini Issar-Ernst, Senior Director (GERMANY), Federation of Indian Chambers of Commerce and Industry (FICCI)
- 15:55 hrs **Vote of thanks**
Dr. Vidhu P. Nair, Consul General, General Consulate of India, Hamburg
- 16:00 hrs **End of programme**