

Ihr Zugang zu neuen Geschäftsbeziehungen mit **Indien**

Branchenübergreifend

**Zeitraum des Aufenthalts der ausländischen Führungskräfte
in Deutschland: 07. – 24. Juli 2025**

Informationen zu PG finden Sie unter: [Indien - Partnering in Business with Germany](#)

Informationen zu den aktuellen Wirtschaftsaussichten und zum aktuellen Wirtschaftspotenzial
finden Sie unter [Wirtschaft in Indien](#)

Wir fördern die Internationalisierung der deutschen KMU



Partnering in Business with Germany ist ein globales Programm des Bundesministeriums für Wirtschaft und Klimaschutz zur Außenwirtschaftsförderung. Ziel ist die **erfolgreiche Geschäftsanbahnung** zwischen mittelständischen Unternehmen aus Entwicklungs- und Schwellenländern und Deutschland.

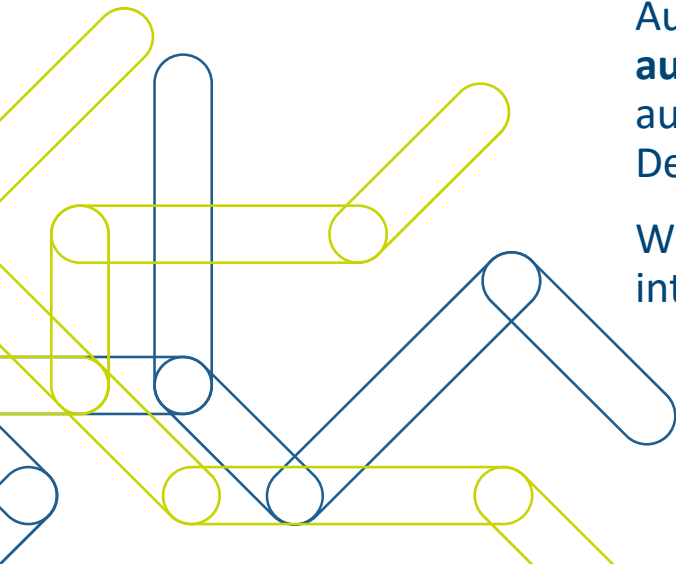
Jedes Jahr werden rund 1000 ausländische Führungskräfte auf den Markteintritt nach Deutschland vorbereitet und B2B-Kontakte zu deutschen Unternehmen hergestellt, die ihrerseits für sich neue Märkte erschließen wollen. Dieser **partnerschaftliche Ansatz** führt zu langfristigen Geschäftsbeziehungen und einem globalen Netzwerk international agierender KMU.

Das Programm ist auf Ihre Bedürfnisse zugeschnitten. Wir wollen, dass Sie in optimaler Weise von hochwertigen Kontakten mit passenden Geschäftspartnerinnen und Geschäftspartnern profitieren. Aus diesem Grund **bereiten wir die ausländischen Unternehmerinnen und Unternehmer intensiv auf die Zusammenarbeit mit Ihnen vor**. Während des Deutschlandaufenthalts lernen die ausländischen Führungskräfte Ihren Betrieb kennen – und Sie die ausländischen Führungskräfte. Der fachliche Austausch findet individuell, direkt in Ihrem Unternehmen und auf Augenhöhe statt.

Wir laden Sie ein, durch Ihre Teilnahme an diesem Programm neue wertvolle Partnerschaften mit internationalen Unternehmen zu starten.

Ulrich Niemann

Leiter des Außenwirtschaftsförderprogramms
Partnering in Business with Germany im BMWK



Das Angebot des Programms an deutsche KMU



Direkte Kontakte mit Führungskräften aus ausländischen Unternehmen.



Passende Geschäftspartner für eine langfristige Zusammenarbeit.



Vertragsabschlüsse durch konkrete Geschäftsideen und Aufbau persönlicher Beziehung.



Steigert **Bekanntheit und das Ansehen** deutscher KMU im Ausland.



Wenn Sie an einer Partnerschaft mit einem oder mehreren Unternehmen interessiert sind, laden wir Sie ein, direkt Kontakt aufzunehmen.

Bei Fragen zum Programm oder Interesse, eine ganze Gruppe für eine Besichtigung in Ihr Unternehmen einzuladen, wenden Sie sich bitte direkt an das zuständige Business Development Centre (BDC).

Weitere Informationen für deutsche Unternehmen finden Sie [hier](#).

Agrartechnologie

- [Wow Go Green LLP](#)

Automobilindustrie/Fahrzeugbau

- [Samarth Automotive Products](#)
- [Sunil Industries](#)

Baugewerbe und Bergbau

- [Alloy Steels](#)

Elektronikindustrie

- Matrix Engineering Techniques

Gesundheits- und Sozialwesen

- [Shafiee Healthcare Pvt. Ltd](#)

Getränkeindustrie

- [Jyoti Agricultural Exports Ltd](#)

Kunststoff- und Kautschukindustrie

- [Apex Coaters And Printers LLP](#)
- [Satvik Techzone Pvt. Ltd](#)

Landmaschinenbau

- [Mathura Nath Chowhdury](#)

Maschinenbau

- [KM Group of Industries](#)
- [Singh Hydraulics Pvt. Ltd](#)

Medizintechnik

- [UnivLabs Technologies Pvt. Ltd](#)

Metallbau /Metallindustrie

- [LMS Industries Pvt. Ltd](#)
- [M and K Industries](#)
- [Panchal Manufacturing Co Pvt Ltd](#)
- [Phoenix Enterprises](#)

Papierindustrie

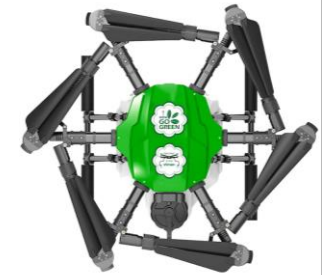
- [ADK Printkraft LLP](#)

Softwareentwicklung

- [Pratham Software Pvt. Ltd](#)

WOW Go Green LLP

WOW Go Green LLP is a drone manufacturing company based in Faridabad, Haryana. We are actively working in the agriculture sector and providing all spraying solutions. Along with manufacturing we also provide services. Our RPTOs (Remote Pilot Training Organizations) are authorized by the DGCA to conduct RPC (Remote Pilot Certificate) training.



Products	Drones for agriculture and Survey, FPV Drones
Objectives/ proposals	• Expend our business internationally • Adopt new technology in the drone industry • Build strong business partnerships
Website	https://www.krishiviman.com
Contact	Parthh Goenka, Director +91 9891325335 Parthh@krishiviman.com
Linkedin	https://www.linkedin.com/in/parthh-goenka-a0a1b1138

Annual turnover: 1.6 Mio. Euro

Number of employees: 50

Samarth Automotive Products



Established in 2004, Samarth Automotive Products is located in Mohali, Punjab - the twin city of Chandigarh in northern India. We specialize in the production of high-performance engine pumps with a current production capacity of 25.000 pumps per month. At present, we supply our products to OEMs in the tractor and agricultural sector.



Products	Hydraulic pump, Lub oil pump, water pump, air comp
Objectives/ proposals	We're particularly interested in: • Distribution of existing products • Technology upgrades • Joint venture for new plant
Website	https://www.mknsystems.com
Contact	Manish Kumar, Owner +91 9317785296 samarthwalia@yahoo.com
LinkedIn	www.linkedin.com/in/manish-walia-73a45611

Annual turnover: 525.000 Euro

Number of employees: 30

Sunil Industries, located in Kolhapur, India, an IATF 16949 certified company has been in casting and machining of critical components in grey and ductile cast iron since 45 years. In automotive, heavy vehicles, off highway, farm division, etc.



Products	Brake drums, Hubs, Engine brackets, Housing, Gear case
Objectives/ proposals	• Explore the German Market for existing and future planned install capacity • Build long term relations • Understand the negotiation strategy of the German companies
Website	http://www.sunilind.co.in
Contact	Srushti Mane, Junior Managing Director +91 8805742400 srushti.mane@sunilind.co.in
LinkedIn	www.linkedin.com/in/srushti-mane-3906b1129

Annual turnover: 12.5 Mio. Euro

Number of employees: 350

Alloy Steels

We serve the mining sector by supplying retainers for Caterpillar and Bradken, manufacturing rotors for Telma, producing heel shrouds for Sandvik, providing agricultural products for Lemken Agro, making stationary blades for L&T, manufacturing grippers for Vigel, and producing medical implants for Human Limbs.



Products	Retainer, Serration Adaptor, Foot Adaptor, Rotodo
Objectives/ proposals	We are especially interested in establishing a partnership with a German company to achieve sustainable growth
Website	https://www.alloysteels.co.in
Contact	Sapthami Ravi Dolli, Managing Director +44 7852568247 srdolli1@gmail.com
Linkedin	-

Annual turnover: 547.073 Euro

Number of employees: 60

Matrix Engineering Techniques

Matrix Engineering Techniques specializes in designing and manufacturing high-quality tools and dies with integrated services for die design, testing, and component production. Our commitment to quality and innovation has earned us the trust of global clients, including Schneider Electric.



Products	Electronic Press components of copper, brass etc.
Objectives/ proposals	• Build connections with potential German customers and partners. • Understand German market dynamics and opportunities. • Present the company's expertise in tool and die solutions.
Website	https://matrixengtech.com
Contact	Hrushikesh Vishwase, Sales Manager +91 8208515255 matrixtooling@rediffmail.com
LinkedIn	-

Annual turnover: 3 Mio. Euro

Number of employees: 50

At Shafiee Healthcare, our mission is to provide affordable and accessible healthcare to all members of our community. Our diversified portfolio ranges from pharmacy and high end diagnostic centers to manufacturing of hospital furniture and orthopedic rehabilitation aids



Products	Wood pellet stoves Orthopedic rehabilitation aids
Objectives/ proposals	• Expanding business • Learning • Networking
Website	in progress
Contact	Iqram Ali Ahafiee, Managing Director +91 8715000301 iqramali06@gmail.com
Instagram	Shafieehealthcarepvtltd and iqramshafiee

Annual turnover: 836.000 Euro

Number of employees: 50

Jyoti Agricultural Exports Limited



Founded in 1999, Jyoti Agricultural Exports Ltd. Began with bio-farming of black pepper, arecanut and coffee. In 2017, it acquired the legacy tea brand „Mintri Tea“ and later expanded to include premium CTC and gourmet whole leaf tea collections. In 2024, it also launched its black teas in the USA.



**Jyoti Agricultural
Exports Limited**
a MINTRI Group Company

Products	Black CTC tea, black orthodox tea, green tea whole
Objectives/ proposals	• Exploring, understanding and capitilising on the German tea market • Building trade relations • Understand, adopt and implement best business practices
Website	https://www.mintritea.com
Contact	Bhavesh Kumar Mintri, Director +91 9591094252 bhavesh@mintritea.com
Linkedin	https://www.linkedin.com/in/bkmintri
Facebook	https://www.facebook.com/mintritea
Instagram	https://www.instagram.com/mintritea

Annual turnover: 2 Mio. Euro

Number of employees: 94

Apex Coaters & Printers LLP



As a family-run venture, we blend quality, cost-efficiency, and exceptional service. Our journey started in 2016 when Apex Coaters was founded, driven by the aim to become a leader in tape manufacturing and specialized coating. Guided by meticulous planning, we've steadily grown our presence in the industry.



Products	Self adhesive tapes , single layer wrapper
Objectives/ proposals	• Identify a specialized product with market potential in India • Find a technology partner to produce & develop new products in India • Sell our products from our existing portfolio
Website	www.apex-group.co.in
Contact	Sparsh Gourisaria, Partner +91 8090023456 tapes@apex-group.co.in
Linkedin	-

Annual turnover: 2.8 Mio. Euro

Number of employees: 70+

Manufacturer of rubber and plastic products and fabricated metal products, except machinery and equipment

Products	Plastic molded components (for the automotive industry, supplying OEMs), metal injection molds
Objectives/ proposals	• Market seeking and expansion • Product development and expansion • Efficiency improvement and technology upgrade
Website	https://satviktechzone.com (in progress)
Contact	Harshit Saini, Transformation & Supply Chain Executive +91 9599938859 harshit.saini9g@gmail.com
Linkedin	-

Annual turnover: 2 Mio. Euro

Number of employees: up to 250

Mathura Nath Chowhdury



Coldstorage: Partnering with local farmers through contract potato farming by providing technical support & inputs. Promoting rural development & community growth through sustainable practices & ensuring potato preservation



Products	Potato storage for farmers, ensuring durability
Objectives/ proposals	We're particularly interested in: • Learnig the latest trends & technologies from German industry experts • Identifiying & importing suitable machinery to meet production needs • Establishing perennial business relationship
Website	https://www.mathuranathgroup.com
Contact	Vikas Jain, Group Admin. Manager +91 9830482875 vikas.jain@mnmni.com
Linkedin	-

Annual turnover: 10 Mio. Euro

Number of employees: about 250

KM Group of Industries



KM Group of Industries is a manufacturing and assembly enterprise in India, operating as a sister concern of Kashmir Motors. The Company's operations is its status as an authorized Original Equipment Manufacturer (OEM) for Honda India.



Products	Brushcutters, harvesters, irrigation pumps, sprayers
Objectives/ proposals	• International Collaboration • Access to international market • JVS (Joint Venture Society)
Website	-
Contact	Ufair Ajaz, Managing Director +91 9796737308 ufairajaz@kmgrouppofenterprise.com
LinkedIn	https://www.linkedin.com/in/ufairajaz

Annual turnover: 500.000 Euro

Number of employees: 40

Singh Hydraulics was founded by seasoned professionals with over two decades of experience in the hydraulics Industry. Singh Hydraulics is a manufacturer of manifold blocks, cartridge valves and hydraulic integrated circuits (HIC), all produced in accordance with strict quality standards that meet international quality standards.



Products	Hydraulic valves, manifold blocks, HICs, Cartridge Valves
Objectives/ proposals	Germany is huge market. Understand its market dynamics and find the right partner or collaborator for expanding the business in India & globally
Website	https://phoenixplating.com
Contact	Ranjit Singh, Managing-Director +91 9811138555 ranjit.singh@singhhydraulics.com
Linkedin	https://www.linkedin.com/company/singh-hydraulics

Annual turnover: 1.3 Mio. Euro

Number of employees: 32

UnivLabs is a medtech innovator from India, developing AI-enabled surgical systems and advanced urology devices. With 16 patents, ISO & CDSCO certifications, and a presence in over 2000 hospitals, we offer affordable, high-quality solutions for global healthcare needs.



Products	4K laparoscopic suite, CSM and Foley catheter
Objectives/ proposals	We're particularly interested in: • Identify and build strategic partnerships in medtech innovation • Co-develop surgical devices in compliance with EU medical regulations • Introduce AI-driven platforms into German hospitals
Website	https://univlabs.in
Contact	Sunil Singh, CEO +91 9560925518 sunil@univlabs.in
Linkedin	https://www.linkedin.com/company/univlabs

Annual turnover: 2.5 Mio. Euro

Number of employees: 151

LMS Industries is a precision component manufacturing company serving the engineering industries across various sectors like automotive, oil and gas, power and energy, consumer white goods, sanitary fittings, heat sinks, box enclosures, street light poles and home decor items.



Products	Sheet metal, CNC-turned and milled, and engineering components
Objectives/ proposals	We're particularly interested in: • JV for technology transfer and business expansion in the German market • Partnership with OEM, Tier-I and Tier-II distributors for business expansion • Learn about emerging trends
Website	https://www.lmsindustries.com
Contact	Shubham Lamba, CEO +91-9871421098 operations@Lmsindustries.com
Linkedin	https://www.linkedin.com/company/lmsindustries

Annual turnover: 1 Mio. Euro

Number of employees: 25

M and K Industries



M&K Industries, established in 2007, is a leading provider of heavy steel fabrication, machining, assembly of steel structures, Fuel Handling equipment, and industrial process equipment for various industries such as Cement, Sugar, Power, Chemical, Metallurgical, Fertilizer, Petrochemical, Oil & Gas



Products	Heavy Structural Fabrication for power plants.
Objectives/ proposals	We're particularly interested in: • Technology collaborations • Joint venture in field of Heavy Industrial Fabrication
Website	www.mandkindustry.com
Contact	Nilesh Kajave, Partner +91 9519917177 mandkindustries@gmail.com
LinkedIn	https://www.linkedin.com/in/nileshkajave https://www.linkedin.com/company/mandkindustries

Annual turnover: 3.1 Mio. Euro

Number of employees: 50

Panchal manufacturing company



Tier 1 manufacturer of welded, machined, and powder-coated sheet metal assemblies, serving the automotive, railway, agriculture, and construction industries. Our clients include Knorr-Bremse, JCB, Yamaha, and CNH. With in-house tooling capabilities, we ensure maximum flexibility, quality, and effective cost control.



Products	Weldet, stamped, machined & powder coated assemblies, brake consoles, clamps, brackets, levers
Objectives/ proposals	• Export components to German OEMs • Gain insights into new technologies and applications • Explore opportunities for joint ventures
Website	https://panchalauto.com
Contact	Dushyant Panchal, Director +91 9266625076 dushyant.operations@panchalauto.com
LinkedIn	-

Annual turnover: 9 Mio. Euro

Number of employees: 250+

Phoenix Enterprises



We offer high-quality electroplating services and custom SCADA-controlled plating plants. Serving automotive, electrical, defense, and green energy sectors, we specialize in advanced finishes, including rapid hard chrome, selective silver plating, and green hydrogen component manufacturing.



Products	Advanced Electroplating for GH2, Power, Automotive
Objectives/ proposals	We're particularly interested in: • Partner with German firms for green hydrogen components • Form JV for plating lines & advanced tech development • Export electroplated parts to key German industries
Website	https://phoenixplating.com
Contact	Apurv Patwardhan, Co-Director +91 7774969202 ppatwardhan66@gmail.com
Linkedin	-

Annual turnover: 2 Mio. Euro

Number of employees: 94

With over 30 years in the packaging industry, we offer high-quality paper packaging — printed and brown cartons — at competitive prices. Based in India, we're trusted for our commitment to quality, innovation, and customer satisfaction across diverse industries.



Products	Corrugated, mono cartons, rigid boxes, POS, bags
Objectives/ proposals	We're particularly interested in: • Exploring the German/EU market • Learning best practices in logistics, quality, and sustainability • Buying machinery
Website	keine
Contact	Nimit Khatter, Manager +91 9910060421 nimitkhatter24@gmail.com
LinkedIn	https://www.linkedin.com/in/nimit-khatter-378293241
Instagram	https://www.instagram.com/adk_printkraft

Annual turnover: 7 Mio. Euro

Number of employees: 25

Pratham Software Pvt. Ltd.



Pratham Software (India) is a global IT services company providing software development, consulting and outsourcing solutions. With offices in five countries, we serve enterprises, DNBs, and B2B SaaS clients, focusing on cloud computing, AI/ML, CRM/ERP, and platform engineering.



Products	Enterprise IT services in cloud, AI/ML, CRM/ERP, and platform engineering
Objectives/ proposals	• Explore new opportunities, partnerships, & innovations in Germany. • Optimize resources in Germany to drive expansion. • Align strategies with best practices and cultural nuances
Website	https://www.thepsi.com
Contact	Manoj Kachhawa, Vice-President +91 9928028234 manoj.kachhawa@thepsi.com
LinkedIn	https://www.linkedin.com/company/pratham-software-inc https://www.linkedin.com/in/manoj-kachhawa-76691610a

Annual turnover: 10,5 Mio. Euro

Number of employees: 390+

Bei Interesse an einer Zusammenarbeit mit einem oder mehreren Unternehmen, können Sie diese direkt kontaktieren.

Haben Sie noch Fragen zum Programm oder sollten Sie Interesse haben, eine ganze Gruppe zur Besichtigung in Ihr Unternehmen einzuladen, dann kontaktieren Sie bitte das BDC.

BDC-Kontakt: DIBeratung GmbH
Christine Worms

training@diberatung.de

+49 40-329 648 15

Jetzt registrieren:

www.pg-connect.de/registrierung

PG-Webseite:

www.partnering-in-business.de

„Partnering in Business with Germany“ ist ein Instrument der Außenwirtschaftsförderung des



Bundesministerium
für Wirtschaft
und Klimaschutz



Partnering in Business
with Germany

„Partnering in Business with Germany“ wird im Auftrag des Bundesministeriums für Wirtschaft und Klimaschutz durchgeführt von

giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Die Programmmodule von "Partnering in Business with Germany" werden im Auftrag der GIZ umgesetzt von

DIBeratung 